



Authorized Distributor Requirements

- **Minimum initial purchase of \$15,000 of any one brand (LiteJet™, StarLite™, JetPak™) of Centralite products.**
(Credit terms *may* be established upon approval of credit application. Allow 30 days for processing.)
- **Required ongoing inventory stock level of \$10,000 which may be a combination of current and future Centralite products.**
- **Meet minimum annual purchase requirements of \$50,000.**
- **Meet minimum annual growth rate of 25% for four years.**
- **Training: Distributor must provide installation and programming training to first time installers and validate the first installation of any new customer by registering his warranty card with the company. Training for distributor staff will be provided by the manufacturer's representative on site.**
- **Cause all Centralite products to be installed in accordance with specifications and for their intended purpose to the highest degree of industry standards and the *National Electric Code*.**
- **Allowable customers: Electrical contractors, general contractors, low voltage contractors, home automation contractors, other building trades. *This product requires a licensed electrical contractor to install the high voltage connections.* Product is NOT to be sold directly to end users by the distributor.**
- **Provide Point of Sale Reports MONTHLY identifying customer locations for all products sold.**
- **Provide warranty support to include parts replacement and return of defective parts to Centralite Systems.**
- **Conduct all business associated with Centralite Systems, Inc. in a professional manner which will in no way harm Centralite Systems' reputation or market presence.**
- **Pay accounts in a timely manner in accordance with the specified terms.**
- **Protect and hold as confidential all Centralite intellectual property and trade secrets.**
- **Form a strong working relationship with Centralite Systems to build both companies' businesses.**